

[ROUNDTABLE]

What have you done to give your salon a signature style?

"We recently remodeled our salon to reflect a younger, hipper style. We also revamped our website and service menus to coincide with the decor. Our next endeavor is to rethink our business card design to reflect this same brand."

TAMARA HENDON

The Salon & Spa at Mystic Hair Tampa, Florida

"Our salon is very involved in fashion shows. Currently, we are having a "40s Fit and Fab" pageant-complete with a celebrity emcee and judges! This event is very exciting for everyone involved and it's a great way to promote the salon."

DEBI BEELOW

NV Salon

Greenville, South Carolina

"We are located in a college town, so we use college-age students in our photo shoots and fashion show benefits."

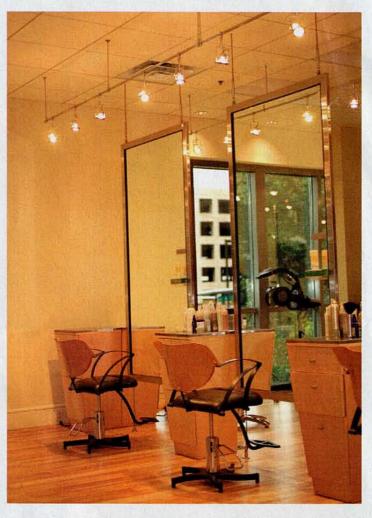
MARY PARK-SMITH

Scissors Gainesville, Florida

"We carry flavored coffees and, as simple as that sounds, the expectation that they will be there waiting for our guests has almost become part of our brand. We even have guests who will drop by between visits just to have a cup of coffee! Building our coffee bar has created a coffee house comfort that our guests love. It has become so popular we may start selling it by the pound!

SALLY ZARLINGA

Lucia's...the salon Lyndhurst, Ohio



"We make little changes to the salon decor often. The clients love to walk in and see something new, and it ensures the salon always looks updated and clean."

CRESCENT LOMONACO

Salon Monaco Carpinteria, California

"We revamp our salon attire, music and website on a quarterly basis. Since fashion is the forefront of our business, everyone is pleased that we discuss these subjects regularly at team meetings. It's part of the creative process of the salon team."

NOELYNE LANGSTON

Noelyne Ltd. Fayetteville, North Carolina

"We use as much technology as possible through our e-mail confirmation system, WiFi access, mounted plasma TV and high-tech kitchen with a variety of beverages and food. We host events with friends who are in different businesses-trunk shows for shoes and clothes before they hit the stores, Botox and educational events from plastic surgeons. We also sponsor local art shows and band events."

SUZIE BOND

Perfect 5th Mooresville, North Carolina